



## **Sales Internship and Marketing Internship Opportunities**

Rapid Packaging has two new opportunities for a Sales Intern and a Marketing intern to join our Rapid team! Located in Champlin, MN, Rapid Packaging is the Midwest's preferred resource for packaging materials and end-of-line equipment automation. We partner with the world's premier manufacturers to be the leading low-cost supplier while delivering the highest level of service. We have a dynamic and collaborative sales and marketing team and an inviting and supporting culture. Voted one of the 100 Best Companies to Work for in MN for three consecutive years, Rapid Packaging is customer-focused and growth oriented.

The **Sales Intern** will be responsible for:

- Managing inbound leads via our online sales tool (training provided);
- Performing prospect "needs" interviews with potential customers in order to make solution recommendations;
- Work within the organization to gather proper information for customer response;
- Will work with internal team, customers and prospects daily;

### **Requirements:**

- Business, marketing or communications or related degree;
- Knowledge of MS software (Word, Excel, Outlook);
- Experience in CRM system helpful but not required;
- Excellent communication skills (verbal, written and interpersonal);
- Comfortable interacting with customers and prospects daily;
- Not afraid to pick up phone and "cold call";
- Team oriented;
- Self-starter who can work independently

The **Marketing Intern** will be responsible for:

- Market research within our industry and our customers';
- Researching and evaluating competitor marketing and digital content;
- Performing research analytics;
- Working with internal team daily and outsourced marketing consulting resources

### **Requirements:**

- Business, marketing or communications or related degree;
- Knowledge of MS software (Word, Excel, Outlook);
- Experience with content creation a plus, even if not professionally;
- Excellent communication skills (verbal, written and interpersonal);
- Comfortable interacting with internal sales and marketing team;
- Team oriented;
- Self-starter who can work independently

Our regular business hours are: M-F 8am – 5pm. We are looking for a FT intern for a 3-6 month assignment and are flexible with scheduling. Pay will vary between \$14.00 - \$18.00/hour. Check out our website at [www.rapidpackaging.com](http://www.rapidpackaging.com) For consideration, please submit your resume to [hrmanager@rapidpackaging.com](mailto:hrmanager@rapidpackaging.com).